

Message Text

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PAGE 01 DAMASC 03111 141119Z

43

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 140957Z AUG 75
FM AMEMBASSY DAMASCUS
TO SECSTATE WASHDC 4259
USDOC WASHDC
INFO AMEMBASSY BEIRUT

UNCLAS DAMASCUS 3111

BEIRUT FOR RTDO

E.O. 11652: N/A
TAGS: BTIO, SY
SUBJ: FGT-TOURIST VILLAGE

REF: (A) DAMASCUS 2566, (B) STATE 182639

1. ENGINEER KUWAITR, MINISTRY OF PUBLIC WORKS OFFICIAL IN CHARGE OF LATTAKIA TOURIST VILLAGE PROJECT, TOLD AN EMBASSY OFFICER THAT 23 AMERICAN FIRMS HAVE SUBMITTED BIDS ON THE PROJECT. HE WOULD NOT SAY WHICH FIRMS, NOR WOULD HE INDICATE WHICH FOREIGN FIRMS HAD SUBMITTED BIDS, BUT FOREIGN INTEREST STRONG.

2. MINISTRY RECEIVED ARCHITECTS COLLABORATIVE (TAC) MATERIAL, BUT NOT THAT OF TIPPETTS-ABBETT-MCCARTHY-STRATTON (TAMS). KUWAITR SAID HE WOULD ACCEPT TAMS OFFER, DESPITE AUGUST 2 DEADLINE, IF TAMS COULD GET IT TO HIM BY AUGUST 22 AT THE LATEST.

3. ACTION REQUESTED: PLEASE ADVISE TAMS OF PARA 2 AND URGE THEM TO SEND MATERIAL TO MINISTRY OF PUBLIC WORKS (ATTN: ENG. KUWAITR) AS SOON AS POSSIBLE. TAMS OUGHT TO TELEX MINISTRY IMMEDIATELY THAT MATERIAL IS ON THE WAY.

4. REQUEST USDOC SEND US THE NAMES, IF KNOWN, OF US FIRMS BIDDING ON PROJECT, THEIR ADDRESSES, AND
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BACKGROUND MATERIAL. WITH THIS INFORMATION, WE WILL BE IN

BETTER POSITION TO PROMOTE AMERICAN FIRMS COMPETING FOR
THIS SHOWCASE PROJECT. SINCE FACE-TO-FACE CONTACT IS VITAL
FOR DOING BUSINESS IN SYRIA, WE RECOMMEND THAT INTERESTED
US FIRMS SEND HIGH-LEVEL REPRESENTATIVES TO DAMASCUS TO
PRESENT THEIR CASE TO MINISTRY OFFICIALS.

MURPHY

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NNN

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